# **Office Furniture Distribution Association**

JUNE 2018, Issue 2



2018 Annual

**October 3 – 4**<sup>th</sup> Grand Rapids, MI Amway Grand Plaza Hotel, in conjunction with ArtPrize10!

Planning is well underway for our annual October event!

We have secured keen industry experts who are valuable speakers committed to contributing to our organization. We are building an agenda that promises to be a day well spent.

Significant and extreme changes in the transportation industry are important topics to discuss. Please stay involved, and let us know what matters most to you. Round Table topics are now under consideration. Let us know your preferences.

Send us an email:

theOFDA@yahoo.com

## 2018 SPEAKER LINEUP is shaping up with these great contributors

Tom Mroz, The Right Place, Inc Les Brand, Supply Chain Solutions Dave Osiecki, Scopelitis Mike Regan, TranzAct Tom Reardon, BIFMA Jaideep Motwani, Seidman College of Business, GVSU SCHOLARSHIP Nominations NOW open! Go live to our website: http://www.theofda.org/scholarships.htm

**SPONSORSHIP** is KEY in support of our special scholarships and carriers traditionally have provided generously in bulk to continue our commitment to support awarding students in pursuit of an education that mirrors our industry in service to the office furniture industry.

New this year, we plan to add a panel of manufacturers with moderator. The board will be formulating questions from a variety of sources including our own members. What would you want to hear the panel discuss? Stay tuned for more information!! Send us your ideas!! What's everyone talking about?

ELDs!!!!

Capacity!!!

Skyrocketing Costs !!!

**Cross Border Tariff Changes!!!** 

Technology / EDI / Blockchain

**E-Commerce impacts** 

**Transit Pressures** 

**Reverse Logistics** 

Amway Grand Plaza Hotel special event Online Reservation Link:

https://aws.passkey.com/e/49552286

**Amway Group Reservations**:

T/F 800-253-3590

online

## Round Table Topics for Consideration - Open to More Ideas!

Shipper Carrier Collaboration

Best Practices in Cross-Border Freight Transportation

NAFTA - Tariffs - Border Policies

Controlling Freight Costs

Blockchain Technology in the Supply Chain

Legislation - Regulations - Impact

## **2018 OFDA BOARD OF DIRECTORS**

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## **Honorable Mention:**

**Dr Jaideep Motwani**, Chairperson and Professor of Management at the Seidman College of Business, Grand Valley State University.

Marjolaine Muller, Administrator, Extraordinaire! !

## **Trucking Capacity**

A combination of strong economic growth, disruptive seasonal weather and ELD implementation have combined to create tight trucking capacity. Is this the "new normal" & how is it working for you?

## **Capacity Shortage Solutions**

Advance notice upfrot on pickup and delivery

Clear with CBP on time, and in advance to avoid delays

Shipper / Consignee: offer delivery windows instead of exact appointment time at receiving / loading destination facility

When ever possible eliminate driver live loading / unloading.

Drop & hook facilities more attractive to drivers

Make your facility the facility of driver choice: driver areas that have amenities, Rest rooms, chairs, snacks, water

Dedicated carrier partners

Rate stability

Full service flexibility options

**KPI** reporting

Transparency / portal wide visibility

Submit freight payment on time, and in advance

#### Intermodal, are you exploring options?

Intermodal is the movement of cargo in shipping containers or trailers by more than one mode of transportation. At \$40 billion, the North American intermodal market is the largest in the world. It relies on a fleet of more than 700,000 chassis to move 34.5 million domestic and international containers traveling on its network. The **OFDA Scholarships** are open to any student in pursuit of an education in the supply chain field of office furniture, transportation and logistics. Applications & guidelines are available now on our website. Nominate a student now!

Deadline for submission: Friday, September 14, 2018

## 2018 Conference Timeline

Kickoff Wednesday Oct 3, 4 PM Shipper / Carrier Roundtables Welcome Reception 5:30 – 7:30 Thursday Oct 4, 7 AM – 4 PM Full day with Breakfast & lunch Scholarship Presentations

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